# Accipio

# Why choose Accipio?



# Accipio

Latin /ak'ki.pi.o/ Verb

- 1) TO LEARN
- 2) TO GROW
- 3) TO IMPROVE

#### Who are we?

Accipio help organisations and individuals transform their knowledge and energise their potential with award-winning digital learning platforms.

We understand the unique challenges organisations face when choosing a new learning solution, or migrating an existing site.

That's because, for over a decade, we have delivered innovative learning platforms to some of the world's biggest brands, including PepsiCo and the NHS.

But what makes us different from the other digital learning agencies and why should organisations partner with us?

Keep reading, to find out!









#### Next level customisation

Organisations often need to customise and enhance their learning platforms to better suit their specific training requirements and plugins play a crucial role in extending sites to the next level.

Accipio's multi-award-winning Digital team have spent the past five years building the ultimate Moodle and Totara plugin eco-system — **Accipio One**.

Our customers gain exclusive access to hundreds of extra features which are always evolving to address the real-world problems our clients face.

We have eCommerce plugins to allow clients to unlock lucrative new revenues streams through their site. Our grading plugin transforms assessment into the best in class, with triple-blind marking and auto-grade resolution.

Our rank plugin pushes our client sites to the top of Google with in-built SEO. Other plugins provide AI recommended content, multi-tenancy on-boarding, apprenticeship and qualification delivery, and so much more!

#### In-house innovation

Our in-house Digital team understands that organisations have unique requirements for each learning solution and they have the expertise and experience to deliver.

We have some of the best experts in their fields, specialising in the leading open-source learning platforms on the planet, including **Moodle and Totara**.

Our team of multi-award-winning developers excel in developing new features, supporting migrations, and integrating third-party platforms to improve existing workflows, while enabling seamless upgrades in the future.

The team have worked alongside some of the world's biggest brands, supporting them to realise their learning and development goals.







#### Flexible solutions

At Accipio, we are experts in two of the leading open-source learning platforms in the world — Moodle and Totara — allowing us to provide flexible solutions to meet the needs of our clients.

We are one of five **Moodle Premium Certified Services Providers** in the UK, which allows us to offer Moodle Workplace to our clients. Workplace is a scalable and flexible learning solution developed to support effective organisational training.

For over a decade, we have also been a **Totara Platinum Partner**, in recognition of our dynamic people, expertise, and digital learning insights.

We have won the Totara award for Best Education and Training project three years in a row, and remain the only Totara partner to win awards in five consecutive years.

## World-class support

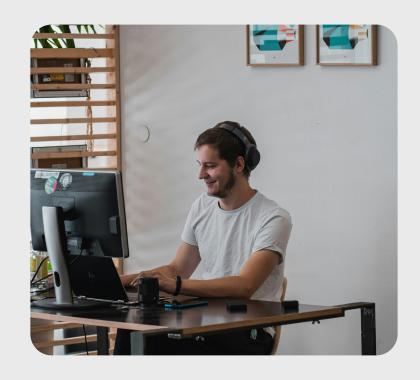
When something goes wrong with a learning platform, or you need help, a quick response time is vital.

At Accipio, we have one of the fastest support times globally. Our superfast first meaningful response time is **under 10 mins** and has been for over two years.

Our clients can request support 24/7, to fit around when they are working, and our advisory support is **unlimited**.

We understand that learning platforms are a big investment for organisations. That's why our admin support team are on hand to ensure clients are getting the very best from their systems.

Clients can log requests through our sophisticated ticketing system, combining email, phone and chat support. Our support team includes in-house developers and architects, ensuring an expert is always available to help.



## Consultative approach



It's crucial for organisations to find a new learning solution that aligns with budget, offers essential features, and provides the necessary control to meet expectations.

The last thing organisations want to encounter is a 'hard sell' from an agency sales team, where profits are prioritised ahead of the right solution.

That's why at Accipio — we have **no sales team!** 

Instead, we draw on our background in business consultancy, providing an expert-led process to co-create a solution that's fit for purpose.

Our goal is to simplify and personalise the procurement process for organisations, ensuring a seamless transition to a learning solution that truly meets the desired development goals.

#### Next steps?

Whether you need support with a brand new learning platform, or you are looking to improve or migrate an existing site — we can help!

Simply get in touch with us to arrange a free demo, or to discuss your project requirements with our expert team.

We are dedicated to upskilling your entire organisation, empowering your workforce to expand their knowledge and advance in their careers.

Let's work together to deliver meaningful change and nurture a culture of continuous learning and professional development.

